

# Before writing off your debt, try Recovery

Have you ever had to write off debt because your clients refused to pay?  
You are not alone.



**DON'T PURSUE DEBTS IN  
EXCESS OF £100,000.  
THAT IS MONEY OWED  
WHICH IS SIMPLY NOT PAID!**



**WON'T INSTRUCT A LAWYER  
WHEN FACED WITH A  
DISPUTE, BECAUSE OF A LACK  
OF TRUST AND HIGH COSTS.**

Pursuing a commercial dispute can be a costly, lengthy and risky undertaking. Rising court fees, reduced cost recovery and a system that is heavily defendant-biased, forces many business owners to simply write off 'good debt' or to stop pursuing otherwise viable claims.

Capitalise Recovery streamlines the traditional process, reducing the barriers to accessing your cash. It's quick, collaborative and removes upfront costs while minimising financial risk.

### THE TERMS

You pay £0 upfront. It is no-win-no fee. If you do win, fees are capped at 30% of the recovered amount.

### COULD THIS HELP YOU?

As we start to rebuild our economy, accessing your hard-earned money is key. If you don't intend to work with the contracted party and all traditional collection methods have been exhausted - Recovery is for you.

### HAVE YOU...

- got individual debtors that are over 90 days old?
- lost a client and you haven't been paid?
- had commercial discussion that didn't reach a satisfactory resolution?
- written off a debt in the last 3 years without any form of escalation?
- decided not to pursue a legal dispute due to the potential time drain and/or large legal fees?

Capitalise Recovery includes all invoices or contracts above £1,000.

# capitalise<sup>®</sup>

## HOW DOES RECOVERY WORK?

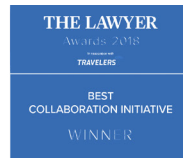
Capitalise has a key partnership with SRA-regulated Escalate, who have already recovered over £100m. This relationship gives direct access to a dedicated team of top professionals - including corporate recovery specialists, litigation lawyers and sectors specialists.

What is different from the traditional litigation process? It is the soft skills of the corporate recovery specialists (accountants) and the technical expertise of litigators (lawyers) that combine to deliver negotiated settlements within the Escalate process.

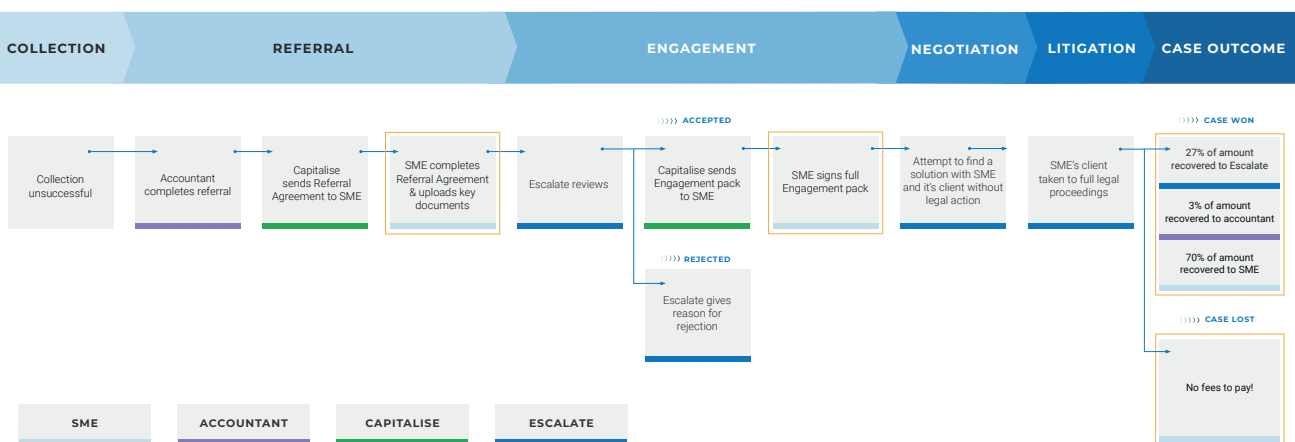
Ultimately, it is the adverse cost protection, insurance to the High Court and the funding components that create the environment for settlement.

## THE KEY STEPS TO KNOW

- 1 Speak to your accountant about Recovery - they'll help you raise your case and get the process started.
- 2 Capitalise sends out a referral agreement which you'll need to sign in order for Escalate to review your case. The referral agreement should include: debtor name and details, copy of the invoice and details of collection efforts.
- 3 Once the case is accepted, you'll need to sign an Engagement pack sent from Capitalise that outlines the full terms of engagement.
- 4 Let Escalate take care of the rest - we'll keep you updated.



## KICKING OFF THE PROCESS



FOR MORE INFORMATION ON RECOVERY, SPEAK TO YOUR ACCOUNTANT.